

## **PLAY YOUR BIGGER GAME**

**COACHING & MENTORING**

**WORKSHOP FACILITATION**

**BEHAVIORAL AND META PROFILING**

**CONFERENCE & KEYNOTE SPEAKING**



## Your Bigger Game Program

*Ultimately, success doesn't come down to your IQ, EQ, talent or potential, it comes down to the game you're prepared to play.*

*Lean in to your potential and create extraordinary results. Take your personal effectiveness and performance to the next level.*

### Program Overview

The performance climate leaders and teams now operate in requires different thinking, skills, and behaviours to discover new solutions to new problems.

People who are able to thrive, create opportunity and innovate within their role contribute far more than the individual who is simply good at their job. Leaders who are able to build and sustain their bigger game will stand out and experience greater levels of engagement, satisfaction, and progress their career goals faster.

Research shows that most of us are working at 50% of our potential<sup>1</sup> We're capable of so much more, yet we hold ourselves back by settling for and tolerating the status quo.

### Your bigger game is about being recognised:

- Owning and delivering the strategic projects that matter
- Solving bigger problems and having a greater impact
- Having a bigger voice: one that can engage, influence and inspire others
- Building leadership confidence and influence
- Becoming more visible and being positioned for future opportunity
- Being re-energised and fulfilled.

1 <http://www.ospmag.com/issue/article/042013-LaBrosse>. Research by the US Equal Employment Opportunity Commission (EEOC)

Your bigger game program is a proven strategy for making smart decisions so you can focus on a bigger game with the challenge, connection and contribution you're looking for.

***The goal of performance acceleration is to unlock the potential in you***

Accelerating your performance is about playing a better game – maybe even beyond what you thought was immediately achievable – so you can impact, influence and inspire others at your next performance level. After all, success in any role is never achieved alone, it's through others.

High performers help elevate everyone around them to drive business performance and growth.



***Reignite what inspires you and play your A-Game***

Your Bigger Game is a comprehensive coaching program designed to give you focus and clarity on what matters most to drive and sustain your next level performance. The program covers the critical parts of success that are required to shape your performance and results.

Picture your big game through this lens:

*What:* Doing work you love that challenges and inspires you to step up.

*How:* Having meaningful connected relationships that produce great results.

*Why:* Making a contribution that fulfils you.

## Expected results

You can expect marked improvements in:

- Individual performance and results (+20%)
- Strategic orientation
- Leadership confidence
- Building a high performing team
- Critical thinking and problem solving
- Relationships and alignment
- Building impact and influence (up, down, and across your organisation)
- Creating opportunity
- Leadership identity and voice
- Transition to 90 Day performance cycles (recommended)
- Individual engagement, commitment and satisfaction

## What you'll receive:

- Executive coaching program consisting of 6 sessions (3 months) or 12 sessions (6 months)
- 90 Day Action Plan and templates
- Program measurement tools, profiling tools, diagnostics and goal-setting
- Program resources and other templates
- Dedicated support through the program
- Structured development plan with performance standards and benchmarks.

*Program length can be extended depending on participant needs and requirements.*

### Who the program is best suited to:

Managers and leaders are often at a key transition points in their career and want to bridge the gap between where they are and where they want to be. Your bigger game enables you to take charge and self-lead in any business context.

#### THIS PROGRAM IS DESIGNED FOR:

- Executives
- Senior leaders
- Experienced Managers
- Up and coming Managers

#### GET MAXIMUM BENEFIT:

- Re-invigorate yourself and take your performance to the next level
- Overcome the key challenges that are holding you and your performance back
- Become job ready for the next step-up role

### Summary

With the Your Bigger Game program, you'll get more about of what you're doing and feel more satisfied and fulfilled in your role. You'll have focus and clarity on your direction with a game plan that drives everything you do. Once you are engaged and purpose driven, you'll maximise your opportunity to shine.

## About Toni Courtney



Toni's mission is to empower leaders and teams to lean in and play a bigger game. She is engaged to instigate growth and improve performance. Her conviction is that people are capable of much more than they think—her practice is to help them achieve it.

Toni empowers leaders and teams to fast track their leadership and performance. She prepares leaders for starting new roles, accelerating within current roles, or getting role ready for a step-up position.

With an extensive blue chip commercial background, Toni brings over 20 years' experience in building and leading high-performance teams in New Zealand, UK, USA, and Australia working for brands such as ANZ, Amex, Westpac and Deloitte.

Toni is a certified Executive Coach, Practitioner in Neuro-Linguistic Programming, and a Thought Dynamics Consultant. She runs her practice as a coach, mentor, facilitator, advisor, and speaker.